

SCALE OF COMMISSIONS

SALE COMMISSION

The common practice in Luxembourg is that the client engaging a real estate professional is responsible for paying the commission. As such, agency fees are generally payable by the seller, as they sign a sales mandate with the agency.

However, since the agent's service benefits not only the seller but also the buyer, a shared commission may be considered.

Therefore, an advertisement may include a statement such as:

Sale price 500 000 €, agency fees payable by the seller.

A commission chargeable to the buyer may also be stipulated if the buyer signs a property search mandate.

Our standard sales commission amounts to 3% + 17% VAT for all transactions.

TRANSFER OF A BUSINESS

Our commissions for the transfer of a business (goodwill) are as follows:

- 5% + 17% VAT on a business valued between 0 euro and 100 000 euro
- 4% + 17% VAT on a business valued between 100 000 euro and 500 000 euro
- 3% + 17% VAT on a business valued over 500 000 euro

RENTAL OF A PROPERTY

The agency fee for rentals generally amounts to 1 month's rent + 17% VAT.

These fees are payable by the tenant unless otherwise specified in the listing.

RENTAL MANAGEMENT

Fees for rental management services amount to 2% + 17% VAT of the annual rent.

INVENTORY

The fee for inventory is 125,00 € including VAT.

This cost is borne by the party that mandated the agency.

No separate fee is charged for inventory if a rental mandate has been signed.

PROPERTY VALUATION

Valuations are generally free of charge if the client signs a sales mandate.

If the client only requests a valuation without a sales mandate, the valuation fee is 5,00 € incl. VAT per m² of habitable or cadastral surface area.